



## Smart Energy LAB Product Manager (SEL04\_2020)

If you want to be part of the new decade on energy revolution, at Smart Energy LAB you will have the opportunity to have a real impact by creating new products and services that will contribute to energy transition, focusing on the 3Ds (Decarbonization, Decentralization and Digitalization).

Smart Energy LAB is a Collaborative Laboratory (CoLAB) held by EDP Comercial, Accenture, Instituto Superior Técnico, Faculty of Sciences of Lisbon, University of Coimbra, INESC TEC and INESC ID.

Smart Energy Lab has a unique combination of science, technology and industry in the energy sector, focused on creating new products and services for the downstream of the energy value chain.

*“We are a green dream factory that will make tomorrow possible, improving life for everyone with new energy solutions through smart collaboration.”*

In order to create the future, we are looking for a Product Manager.

As the **Product Manager** you will:

- Be responsible for product management in several domains that we act (e.g. electrification, e-mobility, distributed resources, smart homes, flexibility, IoT)

Vision and business management

- Monitor the market, identifying opportunities to create the business vision
- Follow closely the business and define key KPIs
- Prepare Smart Energy LAB position thinking about energy new downstream issues

Business development

- Work with the Ideation Manager in order to propose the development of new products or new product functionalities
- Manage the product or service lifecycle and design the business plan
- Propose opportunities for financing projects and support its development
- Promote and create relationships with technical or business partnerships
- Participate in national and international fairs/meetings to follow market trends and identify/promote business opportunities
- Prepare business proposals together with the Business Developer and support product/service promotion
- Negotiate business proposals on Distributed Resources

Product/Service development

- Lead the product development
- Work with development teams to specify requirements and scope
- Define team estimates to create a roadmap with the delivery manager
- Design, together with the Delivery Manager and senior specialists, the terms of reference for outsourcing specific needs
- Oversee the development runs and make product decisions
- Approve/accept the product or service at the end of delivery



**SMART ENERGY  
LAB**

**What we are looking for:**

- Focus to achieve results
- Innovation mindset
- Great combination of technical and business knowledge
- Knowledge on both hardware and software level. Knowledge in programming is a plus
- Strong knowledge on the energy sector. Experience on distributed resources is a plus
- Client killer instinct
- Ability to develop self and others
- Easiness to work with cross-functional teams
- Ability to work in dynamic and ambiguous projects

**Specific Skills Required**

- 5-10 years of knowledge in the energy industry in distributed resources (private sector or academia) and experience working in Product Development, Product Innovation or Product Management.
- Degree in Engineering or other relevant degree related with the position
- PhD is an advantage
- Fluent English

**Location:** Lisbon, Portugal

Apply by sending your **CV** and a **Cover Letter** to [info@smartenergylab.pt](mailto:info@smartenergylab.pt)